



Masterton Trust Lands Trust

BOARD PACK

for

MTLT (Open)

Monday, 1 March 2021

3:30 pm

Held at:

MTLT Board Room

189 Queen Street, Masterton

AGENDA

MTLT (OPEN)



Name:	Masterton Trust Lands Trust
Date:	Monday, 1 March 2021
Time:	3:30 pm to 5:30 pm
Location:	MTLT Board Room, 189 Queen Street, Masterton
Board Members:	Leanne Southey (Chair), Christine Brewster, John Bunny, Gary Caffell, Tom Hullena, Bex Johnson, Frazer Mailman
Attendees:	Andrew Croskery (GM), Stephanie Rix (Secretary)
Apologies:	Sandy Ryan

1. MEETING OPENING.

1.1 Apologies.

Sandy Ryan.

1.2 Late items.

Members to advise of any late items they wish to be considered.

If a Trustee wishes to bring an item to the board meeting, it must be notified to the office by the Monday prior to the board meeting, for inclusion and distribution in the agenda. Items defined as late items (i.e. received after the agenda has been prepared and eligible for consideration by Trustees) are only those items which cannot be left until the following meeting.

1.3 Declaration of interest.

The Chair to ask Trustees present to declare any agenda items in the Open meeting in which they may have either a financial conflict of interest or the appearance of possible bias, and acknowledge the receipt of the Register of Interests (attached).

Supporting Documents:

1.3.a	Register of Interests - Feb 2021.pdf	6
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2. MINUTES OF PREVIOUS MEETING.

2.1 Minutes of meeting held 26th January 2021.

Minutes of previous meeting to be confirmed (attached).

Supporting Documents:

2.1.a	Minutes : MTLT (Open) - 26 Jan 2021	8
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2.2 Matters arising.

3. USE OF SEAL.

3.1 Approval of affixing of the common seal.

The affixing of the common seal by Trustees/General Manager to the following be approved:

- QUE276 - Hell Pizza - Deed of Assignment of Lease
- QUE360 - UCOL - Deed of Lease
- DIX162 - Mills Bros Ltd - Deed of Lease
- CHA203 - Farmlands - Deed of Variation of Lease (extended by 6 months)

4. FINANCE.

4.1 Financial reports as at 31st January 2021.

- a. Profit and loss statement - year to date 31st January 2021 (attached).
- b. Balance sheet - as at 31st January 2021 (attached).

Supporting Documents:

4.1.a	Profit & Loss - January 2021.pdf	12
4.1.b	Balance Sheet - January 2021.pdf	13

5. CORRESPONDENCE.

5.1 William McMillan.

Email received from William McMillan (attached).

Supporting Documents:

5.1.a	William McMillan.pdf	14
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6. LAND EXCHANGE OF TRUST PROPERTY.

6.1 Special resolution.

Pursuant to the special resolution requirements set out in Clause 3 of Schedule 2 of the Masterton Trust Lands Act 2003:

- a. this resolution was first passed at the ordinary meeting held 26th January 2021;
- b. public notice calling for objections has been published twice since that meeting - no objections have been received.

Confirmation of special resolution:

To exchange an equivalent area of land at 203 Ngaumutawa Road Masterton with the adjoining owner at 183 Ngaumutawa Road Masterton in order to provide better utility of both sites.

7. LATE ITEMS.

7.1 Late items as advised from 1.2 above.

8. GENERAL BUSINESS.

8.1 General business.

9. MOVE INTO COMMITTEE.

9.1 The Chair to move that the meeting moves into committee.

That the public be excluded from the following parts of the proceedings of this meeting, namely:

Finance items, Grant requests, Property items, Staff matters.

The general subject of each matter to be considered while the public is excluded, the reason for passing this resolution in relation to each matter, and the specific grounds under section 48(1) of the Local Government Official Information and Meetings Act 1987 for the passing of its resolution are as follows:

General subject of each matter to be considered	Reason for passing this resolution in relation to each matter	Ground(s) under section 48(1) for the passing of the resolution
Property items	Commercial sensitivity	7(2)(b)(11)
Finance items	Commercial privacy	7(2)(b)(11)
Grant requests	Privacy	7(2)(a)
Staff matters	Privacy	7(2)(a)

This resolution is made in reliance on section 48(1)(a) of the Local Government Official Information and Meetings Act 1987 and the particular interest or interests protected by section 7 of that Act.

10. ITEMS TRANSFERRED FROM IN-COMMITTEE.

10.1 Items transferred from In-Committee.

11. CLOSE MEETING.

11.1 Next meeting date.

Next meeting: MTLT (Open) - 29 Mar 2021, 3:30 pm



Masterton Trust Lands Trust

Register of Board Membership Interests

Masterton Trust Lands Act (2003)

	Trustee: Leanne Southey	Partner: Peter McKenna
Occupation:	<ul style="list-style-type: none"> Chartered Accountant in Public Practice (Southey Sayer Ltd) 	<ul style="list-style-type: none"> Owner - Screen printing business (Mangan Graphics), Masterton
Interests in Land:	<ul style="list-style-type: none"> 52 Perry Street, Masterton (owned by family trust) 12A McKenna Street, Masterton (part-owned by family trust) 110 Dixon Street, Masterton – leased by Southey Sayer Ltd Unit 8, 392 Queen Street, Masterton – leased by Mangan Graphics Ltd (from MTLT) Apartment 9, Chews Lane, Wellington (owned by family trust) 	
Investments in Companies, Partnerships (not public company):	<ul style="list-style-type: none"> Southey Sayer Ltd Mangan Graphics Ltd (tenant of MTLT) 	
Directorships:	<ul style="list-style-type: none"> Southey Sayer Ltd Academy Trustees Ltd Sadler Oakly Newman Trustees Ltd Dixon Street Trustees Ltd Wairarapa District Health Board 	
Memberships of Community Organisations:	<ul style="list-style-type: none"> Masterton Trust Lands Trust Masterton (Chair) Trade Aid, Masterton (tenant of MTLT) Red Star Squash Club Wairarapa Community Health Board 	

	Trustee: Christine Brewster	Partner:
Occupation:	<ul style="list-style-type: none"> Hairdresser 	
Interests in Land:	<ul style="list-style-type: none"> 46B Essex Street, Masterton 	
Investments in Companies, Partnerships (not public company):		
Directorships:		
Memberships of Community Organisations:	<ul style="list-style-type: none"> Masterton Trust Lands Trust Masterton (Deputy Chair) Wairarapa Justice of the Peace Assn (Member) Masterton South Rotary Club (Member) 	

	Trustee: John Bunny	Partner: Judi Bunny
Occupation:	<ul style="list-style-type: none"> Retired 	
Interests in Land:	<ul style="list-style-type: none"> 97 Manuka Street, Masterton 	
Investments in Companies, Partnerships (not public company):	<ul style="list-style-type: none"> J R Bunny Agencies Ltd Joribee Trust (Trustee) 	<ul style="list-style-type: none"> Trustee
Directorships:	<ul style="list-style-type: none"> J R Bunny Agencies Ltd 	<ul style="list-style-type: none"> Director
Memberships of Community Organisations:	<ul style="list-style-type: none"> Masterton Trust Lands Trust Masterton (Trustee) Wairarapa Justice of the Peace Council (Board member) Wairarapa Rescue Trust (Chair) St. Patricks Church Committee (Chair) M.S.D. – Benefit Review Committee C.A.B. – Volunteer interviewer. Wairarapa Parish Finance Committee. 	

	Trustee: Frazer Mailman	Partner: Marion Mailman
Occupation:	<ul style="list-style-type: none"> Retired 	<ul style="list-style-type: none"> Retired
Interests in Land:	<ul style="list-style-type: none"> 19 Liverpool Street, Masterton 	<ul style="list-style-type: none"> 19 Liverpool Street, Masterton
Investments in Companies, Partnerships (not public company):		
Directorships:		
Memberships of Community Organisations:	<ul style="list-style-type: none"> Masterton District Council (Councillor) Masterton Trust Lands Trust (Trustee) Wairarapa Youth Charitable Trust (Acting Chair) 	

	Trustee: Sandy Ryan	Partner: Dave Ryan
Occupation:	<ul style="list-style-type: none"> • People First NZ 	<ul style="list-style-type: none"> • Self-Employed
Interests in Land:	<ul style="list-style-type: none"> • 19 Ardsley Lane, Masterton • 12B Norwich Avenue, New Plymouth 	<ul style="list-style-type: none"> • 19 Ardsley Lane, Masterton • 12B Norwich Ave, New Plymouth
Investments in Companies, Partnerships (not public company):		
Directorships:	<ul style="list-style-type: none"> • Concretextra Ltd 	<ul style="list-style-type: none"> • Concretextra Ltd
Memberships of Community Organisations:	<ul style="list-style-type: none"> • Masterton Trust Lands Trust Masterton (Trustee) • Wairarapa Resource Centre (Trustee) • Masterton District Council (Councillor) • Lansdowne Residents Assn (Member) 	

	Trustee: Bex Johnson	Partner: Bill Johnson
Occupation:	<ul style="list-style-type: none"> • Self Employed 	<ul style="list-style-type: none"> • Manager, Masterton Club
Interests in Land:	<ul style="list-style-type: none"> • 1 Rewa Place, Lansdowne, Masterton • 38 Edith Street, Masterton • 70A Bannister Street, Masterton 	
Investments in Companies, Partnerships (not public company):		
Directorships:		
Memberships of Community Organisations:	<ul style="list-style-type: none"> • Rotary Masterton South (Member) • Masterton Theatre Company (Member) • Masterton Club (Member) • Masterton Trust Lands Trust Masterton (Trustee) • Masterton District Council (Councillor) • Masterton Community Trust (Trustee) • SPCA Wairarapa 	<ul style="list-style-type: none"> • Masterton Club (Member) • NZMCA (Member)

	Trustee: Gary Caffell	Partner: Barbara Caffell
Occupation:	<ul style="list-style-type: none"> • Retired 	
Interests in Land:	<ul style="list-style-type: none"> • 2B Second Street, Masterton 	<ul style="list-style-type: none"> • 2B Second Street, Masterton
Investments in Companies, Partnerships (not public company):		
Directorships:		
Memberships of Community Organisations:	<ul style="list-style-type: none"> • Masterton Trust Lands Trust Masterton (Trustee) • Masterton District Council (Councillor) • Masterton Bowling Club (President) 	

	Trustee: Tom Hullena	Partner:
Occupation:	<ul style="list-style-type: none"> • Education Consultant • Project Lead – Nga Pumanawa Tupuna 	<ul style="list-style-type: none"> • Sellar & Sellar (Business Mger)
Interests in Land:	<ul style="list-style-type: none"> • 30 Essex Street, Masterton 	<ul style="list-style-type: none"> • 30 Essex Street, Masterton
Investments in Companies, Partnerships (not public company):		
Directorships:		
Memberships of Community Organisations:	<ul style="list-style-type: none"> • Masterton Trust Lands Trust Masterton (Trustee) • Nga Pumanawa Tupuna • Wairarapa Economic Development Skills Group (WEDS) • Eastern & Central Community Trust 	<ul style="list-style-type: none"> • Netball Wairarapa (Treasurer)

	General Manager: Andrew Croskery	Partner: Nic Rivers
Occupation:	<ul style="list-style-type: none"> • General Manager, Masterton Trust Lands Trust 	<ul style="list-style-type: none"> • Wairarapa DHB
Interests in Land:	<ul style="list-style-type: none"> • 136 Blakes Road, Carterton 	
Investments in Companies, Partnerships (not public company):		
Directorships:		
Memberships of Community Organisations:	<ul style="list-style-type: none"> • Wairarapa Rescue Trust (Trustee) 	

MINUTES (in Review)

MTLT (OPEN)



Name:	Masterton Trust Lands Trust
Date:	Tuesday, 26 January 2021
Time:	3:30 pm to 4:45 pm
Location:	MTLT Board Room, 189 Queen Street, Masterton
Board Members:	Leanne Southey (Chair), John Bunny, Gary Caffell, Tom Hullena, Bex Johnson, Sandy Ryan
Attendees:	Andrew Croskery (GM), Stephanie Rix (Secretary)
Apologies:	Christine Brewster

1. MEETING OPENING.

1.1 Apologies.

Christine Brewster has advised she will be arriving late.

1.2 Late items.

The Chair asked Trustees to advise any late items they wish to be considered.

(a) Update from Audit NZ received 26th January 2021.

1.3 Declaration of interest.

The Chair asked Trustees present to declare any agenda items in the Open meeting in which they may have either a financial conflict of interest or the appearance of possible bias, and acknowledge the receipt of the record of interest included with the board pack.

None advised.

2. MINUTES OF PREVIOUS MEETING.

2.1 Minutes of meeting held 21st December 2020.

MTLT (Open) 21 Dec 2020, the minutes were confirmed as presented.



Resolution:

That the minutes of the meeting held 21st December 2020 be confirmed as a true and correct record.

Decision Date: 26 Jan 2021
Mover: Bex Johnson
Seconder: Tom Hullena
Outcome: Approved

2.2 Matters arising.

Gary Caffell apologised for his non-attendance at the last meeting.

3. USE OF SEAL.

3.1 Approval of affixing of the common seal.



Resolution:

That the affixing of the common seal by Trustees/General Manager to the following be approved:

- QUE108/1+2 - Michelle's Hair Studio - Deed of Lease

Decision Date: 26 Jan 2021

Mover: Sandy Ryan

Seconder: Bex Johnson

Outcome: Approved

4. FINANCE.

4.1 Financial reports as at 31st December 2020.

An updated profit and loss statement was tabled.



Resolution:

That the following financial reports be received:

- Profit and loss statement - year to date 31st December 2020.

- Balance sheet - as at 31st December 2020.

Decision Date: 26 Jan 2021

Mover: Bex Johnson

Seconder: Gary Caffell

Outcome: Approved

5. GRANT CORRESPONDENCE.

5.1 Community education grant 2020/21.

Outward Bound Trust of New Zealand:

A summary report was received for the grant of \$10,000 approved to Outward Bound for the 2020 Korowai course for Wairarapa students.

Note: Part of the report will now be reviewed in the In-Committee meeting as it contains personal comments from some of the participants.

6. LATE ITEMS.

6.1 Late items as advised from 1.2 above.

(a) Audit New Zealand:

The email update from Audit NZ dated 26th January 2021 was tabled and received. A meeting will be arranged with Audit NZ in late February.

7. GENERAL BUSINESS.

7.1 General business.

Wings over Wairarapa:

Trustees acknowledged the generous invitation for Trustees to attend. Trustees will respond individually.

8. MOVE INTO COMMITTEE.

8.1 The Chair to move that the meeting moves into committee.



Resolution:

That the public be excluded from the following parts of the proceedings of this meeting, namely:

Finance items, Grant requests, Property items, Staff matters.

The general subject of each matter to be considered while the public is excluded, the reason for passing this resolution in relation to each matter, and the specific grounds under section 48(1) of the Local Government Official Information and Meetings Act 1987 for the passing of its resolution are as follows:

General subject of each matter to be considered	Reason for passing this resolution in relation to each matter	Ground(s) under section 48(1) for the passing of the resolution
Property items	Commercial sensitivity	7(2)(b)(11)
Finance items	Commercial privacy	7(2)(b)(11)
Grant requests	Privacy	7(2)(a)
Staff matters	Privacy	7(2)(a)

This resolution is made in reliance on section 48(1)(a) of the Local Government Official Information and Meetings Act 1987 and the particular interest or interests protected by section 7 of that Act.

Decision Date: 26 Jan 2021
Mover: Leanne Southey
Seconded: Bex Johnson
Outcome: Approved

The meeting moved into Committee at 3.35pm.

Open meeting resumed at 4.40pm.

9. ITEMS TRANSFERRED FROM IN-COMMITTEE.

9.1 Items transferred from In-Committee.

(a) Land exchange of Trust property:

Special resolution:

To exchange an equivalent area of land at 203 Ngaumutawa Road with the adjoining owner at 183 Ngaumutawa Road, in order to provide better utility of both sites.

Moved: John Bunny

Seconded: Tom Hullena

APPROVED

Note: This resolution will be publicly advertised and then confirmed at the next meeting.

(b) Concessional rent grant - Harlequin Theatre Inc / Masterton Theatre Company:

Resolution:

That the annual rental concession provided to Harlequin Theatre Incorporated for the land at 146 Dixon Street be extended from 31 March 2021 until 31 May 2021.

Moved: Christine Brewster

Seconded: Frazer Mailman

APPROVED

(c) Community-use property strategy:

Resolution:

That the "Community-use Property Strategy 2020-2025" be adopted.

Moved: Frazer Mailman

Seconded: Sandy Ryan

APPROVED

10. CLOSE MEETING.

10.1 Next meeting date.

Next meeting: MTLT (Open) - 1 Mar 2021, 3:30 pm

Meeting closed at 4.45pm.

Signature: _____

Date: _____

Profit & Loss
Masterton Trust Lands Trust
April 2020 to March 2021

	Apr-20 Actual \$	May-20 Actual \$	Jun-20 Actual \$	Jul-20 Actual \$	Aug-20 Actual \$	Sep-20 Actual \$	Oct-20 Actual \$	Nov-20 Actual \$	Dec-20 Actual \$	Jan-21 Actual \$	YTD \$
Income											
Interest Income - Tenant Fit-out Loans	100	98	95	92	90	87	84	81	78	76	881
Other revenue	-584	210	87	3,075	90	4,634	68,577	25,077	77	2,826	104,069
Recoveries	47,505	48,417	52,292	51,459	51,007	54,610	32,275	50,731	50,859	49,681	488,836
Rent	433,978	432,585	432,575	430,369	439,332	432,248	676,805	434,742	436,285	443,784	4,592,703
Covid-19 Rent Relief	-127,269	-79,903	-11,717	-8,562	-1,353	-94	0	0	0	0	-228,898
Covid-19 Wage Subsidy	14,059	-7,030	-7,030	0	0	0	0	0	0	0	-1
Total Income	367,790	394,377	466,302	476,433	489,166	491,485	777,741	510,631	487,299	496,367	4,957,590
Gross Profit	367,790	394,377	466,302	476,433	489,166	491,485	777,741	510,631	487,299	496,367	4,957,590
Less Operating Expenses											
Administration Costs	12,151	33,858	44,014	52,758	58,946	37,807	40,115	37,476	51,218	24,414	392,757
Property costs	109,023	118,067	183,197	201,831	189,988	370,045	177,096	125,409	124,916	124,935	1,724,507
Total Operating Expenses	121,174	151,925	227,211	254,589	248,934	407,852	217,211	162,885	176,134	149,349	2,117,264
Operating Profit	246,616	242,452	239,091	221,844	240,232	83,633	560,530	347,746	311,165	347,018	2,840,326
Non-operating Expenses											
Interest cost	58,366	113,449	40,281	45,793	124,678	42,241	45,339	134,406	60,803	46,788	712,144
Grants											
Civic Grants							18,000				18,000
Concessional rent grants	51,755	51,755	51,755	51,755	51,755	51,755	51,755	51,755	51,755	51,755	517,550
Covid-19 Community Assistance Fund						5,000	15,543	8,000	8,000	4,000	40,543
Education grants	-2,000	1,000	49,750	1,000	11,000	33,000	88,465	11,008	630	696	194,549
Grant Recovery						-3,915					-3,915
Total Grants	49,755	52,755	101,505	52,755	62,755	85,840	173,763	70,763	60,385	56,451	766,727
Total Non-operating Expenses	108,121	166,204	141,786	98,548	187,433	128,081	219,102	205,169	121,188	103,239	1,478,871
Net Profit	138,494	76,248	97,305	123,296	52,799	-44,448	341,428	142,577	189,977	243,779	1,361,455

Balance Sheet

Masterton Trust Lands Trust As at 31 January 2021

31 JAN 2021

Assets

Bank

Transaction account	377,408
Grant - project reserve	60,159
Maintenance Reserve	327,454
MTLT Maintenance TD4	300,000
MTLT Maintenance TD 1005	500,000
Total Bank	1,565,021

Current Assets

Accounts Receivable	17,900
Total Current Assets	17,900

Fixed Assets

Land & Buildings (Investment Portfolio)	72,228,227
Property, plant & equipment	192,609
Property, plant & equipment - accumulated depreciation	(33,894)
Trust Office	825,000
Total Fixed Assets	73,211,942

Total Assets	74,794,863
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Liabilities

Current Liabilities

Accounts Payable	122,646
ANZ term loan	21,783,787
GST payments & receipts	41,320
Interest Accrued	46,788
Roundings	(1)
Total Current Liabilities	21,994,541

Total Liabilities	21,994,541
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Net Assets	52,800,321
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Equity

Current Year Earnings	1,361,456
Retained earnings	51,438,866

Total Equity	52,800,321
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From: Wiremu McMillan <mcmillanw@xtra.co.nz>
Sent: Friday, 5 February 2021 7:45 AM
To: Greer Sinton <greer@mtlt.org.nz>
Subject: Reconnection

Mōrena Greer

About a month ago I called into your office to say hello and we spoke for about 10 minutes. I grew up in Ruatōria, north of Gisborne, and was a boarder at College House, Wairarapa College from 1966-1970. My parents were unable to fund my last two years of boarding and principal George Sutherland secured the necessary funding from yourselves to support these two years of boarding and schooling. I am writing to thank the trust and its trustees at the time who supported myself through these two years.

Since leaving school, I attended Massey University, and completed a first class honours degree, and then post-graduate studies – and have the honour of being Massey's first Māori PhD graduate. I was a research scientist for 20 years after graduating. I have attached a recent CV I used for a (successful) application as a board member of the recently formed Food and Fibre CoVE (Centre of Vocational Excellence). This will provide current trustees with a good sense of what they have enabled. Today, I work almost 100% of my time supporting Māori agribusiness – governance, running strong profitable and sustainable land-based businesses, and supporting rangatahi with training and career pathways and connecting with their whenua.

On a personal note, I see that Stephanie Rix and Tom Hullena are in the trust team – Elizabeth Rix was in my class as were Rob Hullena and his cousin Marie Hullena.

I wish the trustees and the trust all the best in the great work you do and I will call in again the next time I am in Masterton.

Ngā mihi mahana ki a koe.

William

Curriculum Vitae

William McMillan

Bachelor of Agricultural Science
(Hons. 1)

PhD

MBA (With Distinction)

Aotearoa New Zealand
+64 274 625 920
mcmillanw@xtra.co.nz

November 2020

*Ko Hikurangi te Maunga
Ko Waiapu te Awa
Ko Ngāti Porou te Iwi
Ko Tā Apirana te Tangata
Ko Waiomatatini te Marae
Ko Kakariki te Marae
Ko te Whānau-a-Karuai
Ko te Whānau-a-Iritekura
Ko te Whānau-a-Rakaimataura*

Academic and Tertiary

- Bachelor of Agricultural Science (*First Class Honours*) Massey University, Palmerston North
- Farm Management II Paper a & Paper b (A passes) Massey University, Palmerston North – additional 4th year B.Agr.Sci. papers completed during PhD studies
- PhD Animal Science Massey University, Palmerston North – Massey University’s first Māori PhD graduate
- Master of Business Administration (*With Distinction*) 1997 University of Waikato, Hamilton
- Te Ara Reo Māori (2004) Te Wānanga o Aotearoa
- Adjunct Associate Professor, Institute of Agriculture and Environment, Massey University, Palmerston North (2016-current)
- Post Graduate supervision MSc Thesis, 122 pages. Susan Francis Cox, University of Waikato 1998

Governance

- New Zealand Institute of Directors 5-Day Residential Directorship Course 2004 – awarded *Certificate in Company Direction*
- Independent Director, Ahuwhenua MET Ltd 2010-2012 (a large Māori dairy farming company)
- Managing Director, William McMillan Consultancy Limited 2007-present
- Chair, Atareta Puaninga McMillan Whanau Trust – beneficial interests in 19 Māori land blocks, Tairāwhiti region

Recent Employment History and Achievements

- **Managing Director William McMillan Consultancy Limited** (2007 to present)
Owner-operator agribusiness consultancy service providing information, advice, project management, mentoring, and applied research services to a diverse number of commercial, industry, Māori-owned, and research & development businesses.

Māori Agribusiness

- **Kaiārahi Ahuwhenua MPI** (2019-2021) Designed and leading MPI Māori Agribusiness programme working with landowners of 27 land blocks (18,000 ha) at Whangaparāoa/Cape Runaway on land use options, building capability (including mentoring a shadow facilitator), building networks for landowners, and connecting taura at Te Kura Mana Maori o Whangaparāoa to training, internships, and career opportunities in the primary sector through Primary ITO and Plant and Food Research
- **Kaiwhakahaere Ahuwhenua MPI-DairyNZ** (2019-2022) Designed and leading MPI-DairyNZ Eastern BoP Māori Dairying cluster for 7 Ahuwhenua Trusts supporting capability development for trustees (governance training), and farms teams (DairyNZ, Primary ITO, Ōpōtiki Vets, etc.), and mentoring for DairyNZ’s Māori Agribusiness Specialist

- **Kaiārahi Ahuwhenua FOMA (Federation of Māori Authorities)** (2015-2019) – Leading engagement and recruitment for 42 Māori-owned land trusts and incorporations to governance workshops, and for 20 Māori-owned mixed livestock land trusts and incorporations to a four-year farm productivity improvement programme; recruiting entrants for Ahuwhenua Trophy Māori Excellence in dairying, and sheep and beef
- **Kaiwhakahaere Ahuwhenua** (2019-2021) – Leading He Mauri Ohooho/Toi Kai Rawa Eastern BoP Māori Dairying Cluster Pilot– Te Puni Kōkiri Whenua Māori Fund programme for 4 Ahuwhenua Trusts supporting capability development for trustees (governance training), farms team (DairyNZ, Primary ITO, Bay Vets, etc.) and connecting tauira at Te Wharekura o Rūātoki to training and career opportunities in the primary sector through Primary ITO
- **Ngāti Pāhauwera Commercial Development Trust Ltd** (2015-2016)- Strategic planning advice on land use options to the Agribusiness Development Project for this post-settlement entity

Recent Research & Development Initiatives

- **Antimicrobial Resistance** University of Otago (2019-2026) Member of Industry Advisory Group for this 7-year MBIE-funded programme – my role is to develop partnerships with Māori entities in the pastoral industries and Māori in kura
- **Massey University** (2019-current) Member of MAHE advisory group providing strategic advice on Massey’s research farms and horticultural units – my particular focus is improving engagement with Māori
- **Mycoplasma bovis** (2018-current) Member of MPI M. bovis Strategic Science Advisory Group
- **Regenerating Hill Country Landscapes and Communities** (2018-2019) Co-designed and lead researcher of this MBIE-B+LNZ 5-year Partnership research programme
- **Beef & Lamb NZ** (2015-2019) Independent member, Beef & Lamb NZ Farmer Research Advisory Group (FRAG)
- **Veterinary Research** (2015-2017) Member of Strategic Advisory Group to a Waikato-based boutique NZ R&D company

Other

- **Agribusiness advisor to Tumuaki and Tiamana, Tai Wānanga ki Ruakura** (2016)– Connected tauira to training and career opportunities in the primary sector, including through ‘Discovery Tours’ to increase awareness of opportunities - Tai Wānanga are special character secondary schools focusing on academic excellence in Māori students and applying new models of education based on individualised learning plans linked to careers

- **National AB Manager, Livestock Improvement Corporation** (June 1999 to July 2007)

Livestock Improvement Corporation (LIC) is a recognised innovation company investing a large proportion of turnover in research and product development. As National Manager, I had full accountability for a seasonal staff resource of 1,500 people undertaking ~300,000 farmer visits per year, a customer base of over 8,000 farmers, and annual revenue and operating expenditure budget of \$15-\$17 m. Two-time recipient of the LIC Chief Executive's Award *"In recognition of outstanding achievement and commitment to Livestock Improvement's Corporate objectives"* (2002 and 2004)

- **Corporate Manager Science and Technology, AgResearch** (1997-1998)

As a member of the senior executive, the position reported to the C.E.O., AgResearch (NZ's largest Crown Research Institute), with key responsibilities for client management for AgResearch's Crown and major commercial clients who contributed more than \$60 m research revenue annually to AgResearch.

- **Tūāpapa Pūtaiao Māori Fellowships** (2001 to 2004)

Member of Reference Group awarding *Tūāpapa Pūtaiao Māori Fellowships* (Foundation for Research Science and Technology fellowships for Māori students studying for a Master or PhD degree in science)

General Competencies

- Critical thinking, strategic thinking, and whole-of-system thinking
- Good understanding of innovation processes
- Competent in managing and developing staff through culture change and performance improvement
- Competent in financial modelling, planning, monitoring, and reporting
- Good working knowledge of, and experience with, NZ's primary industries
- Good working knowledge of, and experience with, Maori-owned agribusiness trusts & incorporations
- Extensive networks in NZ's primary industries, Maori land entities, and Māori agribusiness
- Competent in business & technical analysis, synthesis, writing and presentations
- Competent in working with and through staff, customers, suppliers, and operations through to Board of Director level

"More Māori Succeeding in All Roles in All Primary Industries as Māori"