MASTERTON TRUST LANDS TRUST

20 10

ANNUAL REPORT

MASTERTON TRUST LANDS TRUST VALUES

In undertaking the work of the Trust, we stay true to the intentions of Masterton's early settlers who secured land to assist future generations in educational, cultural and community activities.

| LEGACY Honouring the vision of Masterton's early settlers in securing land from which future generations could benefit. | PROFESSIONALISM Using knowledge, skills and expertise to grow the Trust assets and maximise the returns. | EDUCATION Working with the community to support learning opportunities that are open and accessible to all. |
|---|--|--|
| STEWARDSHIP Responsible decision-making to maintain and grow the resources in our care. | ACCOUNTABILITY To our owners, the people of Masterton, and our tenants. | ADVANCEMENT Providing extraordinary educational and cultural opportunities for Masterton people. |

Thanks to tenants and grant recipients for assisting with photographs for this report. Cover: Former Alan MacDiarmid Scholar Greg Haslett.





THE YEAR IN REVIEW

| OPERATING SURPLUS | \$1.6 million | Up 7.7% |
|---------------------------------------|----------------|-----------|
| RENTAL INCOME | \$3.6 million | Up 2.5% |
| EQUITY | \$38.4 million | Down 0.8% |
| TOTAL ASSETS | \$52.2 million | Down 0.7% |
| Debt as percentage of property assets | 28.7% | Up 0.6% |
| WALT (Weighted Average Lease Term) | 5.1 years | |
| TOTAL GRANTS | 1.16 million | Up 8.4% |
| CASH GRANTS | \$868,520 | Up 14.4% |
| NON-CASH GRANTS | \$339,267 | Up 7.1% |



CHAIRMAN'S REPORT

I am pleased to present the Trust's annual report for the year ended 31 March 2010, another challenging year but one which the Trust has weathered well and emerged from in a strong position for the future.

Despite the continuation of difficult economic times we have been able to maintain our income and property values while distributing a record financial return to the Masterton community. A range of factors have combined to produce this strong set of results for 2010.

Record value for cash grants

A record amount of cash was distributed to the Masterton community in the form of grants, an increase of 14.4% on the previous year. When concessional rents (non-cash grants) were added, total grants were \$1.16 million, the highest annual figure in the Trust's history.

Education remained the focus of our grants programme with all Masterton schools and early childhood centres benefiting through roll-based grants. In addition, the professional development initiatives in the Primary/ Intermediate and Secondary sectors continued to receive substantial funding.

In the Primary sector literacy, numeracy and ICT remained the focus of the Trust-funded programmes begun in 2005. After evaluating the two-year One Day School pilot, principals were unanimous in their support for its continuation. Principals' leadership courses were extended to Assistant and Deputy Principals.

In a first for the Secondary sector, each of the five Masterton colleges received a \$2,000 teacher scholarship for research projects which have benefited all schools through information sharing where appropriate.

Teacher professional development on the new curriculum introduced in 2010 involved all schools and completed a

two-year focus on the curriculum to allow schools to be fully prepared.

The gifted and talented programme for students in art, English, mathematics, marketing and graphic design continued. This was the third and final year for the purchase of Smartboards for the Secondary sector.

The Trust continues to investigate ways to further develop the professional development programme for the early childhood education sector at similar levels to the Primary/ Intermediate and Secondary sectors.

Annual scholarships for Masterton students, those attending UCOL Wairarapa and several special scholarships again accounted for a significant portion of education grants. It is always exciting to hear from former scholarship recipients who have established successful careers or gone on to further study. We profile some of them in this report.

We were pleased to provide a special grant to Makoura College during the year following strong community support for the college to sustain itself in the future. We also supported Wairarapa College's investment in a new hall and are delighted with the quality facility that is now serving the school and wider community. Trust assistance for UCOL Wairarapa has taken various forms over the years. This year we worked with UCOL to support the reinstatement of the catering course, which ended up being oversubscribed. We look forward to building on this success in 2011.

Property portfolio

The Trust's diverse portfolio continues to provide relative stability in overall valuation, despite tough economic times. A mix of local, national and international tenants and leases provides a strong foundation for growth when strategic opportunities arise in the future.

The Trust's policy of non-speculative land holdings and minimising development risk has proven highly effective, contributing to stability over the year.

The value of the property portfolio held its own, especially when compared with other property trusts nationally and internationally.

During the year the Trust negotiated the purchase of the lessee improvements in properties at the town end of Lincoln Road. In accordance with Trust policy we purchased buildings situated on Trust property from tenants.

Supporting tenants

Our commitment to supporting our tenants where we are able has paid off with 100% retention of tenants over the past two years. They have rewarded us with their loyalty which, combined with our commitment to continual upgrade of properties, and market rentals, has contributed to a growth in rental income.

Our low-risk lease expiry profile enables good continuity of leases with an average lease term of 5.1 years.

During the year we completed the internal upgrade of the Star Block, a large retail area in central Masterton. This included a more than \$100,000 investment in fire systems, a monitored alarm system and the creation of fire compartments. The block is now fully occupied and work on the exterior will be completed in the next financial year.

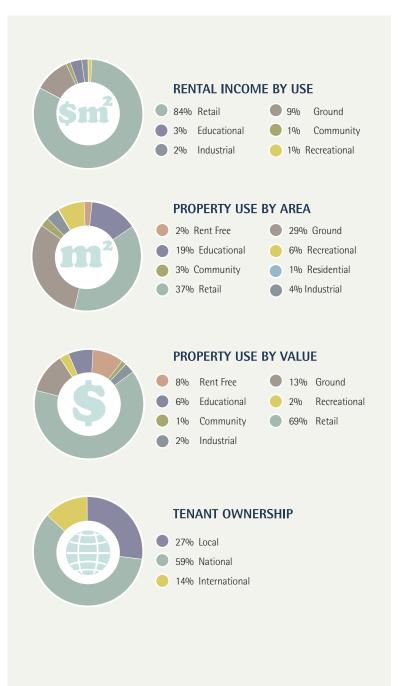
We welcomed new tenants, Spices of India and Lennox Design, to the Star Block and sub-divided premises now occupied by Clarkes Jewellers.

A number of other property upgrades continued with the installation of automatic doors, suspended ceilings, energy efficient lighting and heat pumps.

Finance

During the year we maintained or improved our banking commitments as agreed with our bankers, ANZ National. This included managing changes in the finance market as a result of the international financial turmoil.

The operating surplus increased over the previous year as a result of well-controlled expenditure.



Thanks

I would like to thank my fellow trustees and the Trust staff for their hard work and commitment in what has been another challenging but successful year. Our thanks also go to our tenants, grant recipients and the professional and trades people who assist the Trust. We look forward to working with you again in the coming year.

J A Sadler Chairman

J. alan Sace





SCHOLARSHIP SUCCESS

use her role in primary health care to prevent chronic disease and keep

people well.

Tertiary scholarships are an important part of the Trust's annual educational grants programme. Hundreds of grants for tertiary and apprentice study are made each year along with one Alan MacDiarmid Scholarship. Here we profile just a few of the former recipients and find out where they are now.





Above: Former Alan MacDiarmid Scholar, Greg Haslett, has completed an undergraduate and First Class Honours Bachelor of Science degree in chemistry at Victoria University. Greg's year-long research project on synthesising glycoproteins in pure form to better understand the chemical cause of asthma caught the attention of Cambridge University. He has received a Cambridge Commonwealth Trust Prince of Wales Scholarship to study at Cambridge University for a PhD in Chemistry.

Below: 2010 Alan MacDiarmid Scholar and former Rathkeale College student, Timothy Foster, receives the annual scholarship for the top Chemistry student in Masterton secondary schools from Trustee Christine Brewster. Timothy will study for a Health Science degree at Otago University.





EDUCATION

Above: The Trust echoed the Masterton community's support for Makoura College during the year with a special grant of \$25,000 to help move the college into the future. Sixteen computers on wheels were purchased to assist the development of e-learning in the junior school. A further 10 new computers are used by Design Art and Digital Photography students.





Above: A second grant of \$40,000 was made to Wairarapa College for its new hall and performing arts centre, opened during the year. Able to seat up to 1,200 people, the centre includes a new sound system and lighting, an orchestra pit, a large backstage area and air conditioning. The Trust's contribution was part of a two-year \$1.5 million community fundraising campaign. *Below:* The Marimba Mega-Mix music workshop was one of a range of inspirational workshops held as part of the Be Inspired Conference, attended by 120 Year 6-8 students. Students selected four workshops each from literacy, drama, robotics, architecture, music, education outside the classroom, drawing, science and digital photography – all run by experts in their field. The conference also featured motivational talks by keynote speakers.



GRANTS CYCLE

EDUCATION – INSTITUTES

EDUCATION – INDIVIDUALS

COMMUNITY GRANTS

| Applications: | 1 April-31 May |
|---------------|---|
| Considered: | |
| Advised: | June for payment at the AGM in Augus |

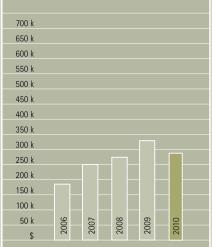
GENERAL GRANTS MADE DURING THE YEAR ENDED 31 MARCH 2010

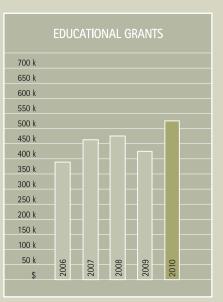
| EDUCATIONAL GRANTS | | 528,114 |
|---|--|---------|
| | | |
| Barnados | Roll based | 690 |
| Cole Street Early Learning Centre | Roll based | 552 |
| | Roll based | |
| - | Roll based | |
| | Roll based | |
| Rimutaka Kindergarten Assn | Professional development | |
| Primary & Intermediate Schools | | 146,064 |
| Douglas Park School | Roll based | 3,657 |
| Fernridge School | Roll based | 2,001 |
| Lakeview School | Roll based | 5,037 |
| Masterton Intermediate School | Roll based | 4,600 |
| Masterton Primary School | Roll based | 2,220 |
| Solway Primary School | Roll based | 2,116 |
| St Patricks School | Roll based | 2,714 |
| Te Kura Kaupapa Maori o Wairarapa | Roll based | 633 |
| Hadlow School | Roll based | 2,162 |
| Granny's Basket Reading Programme | | |
| Primary School Swimming Sports | Pool Hire | 1,110 |
| Technology Roadshow | | 2,233 |
| Wairarapa Mathematics Association | Masterton schools maths competition prizes | 500 |
| Primary Principals Initiative | Professional development | 97,914 |
| Principals Fund | Principals fund | |
| Secondary Schools | | 159,445 |
| • | Roll based | |
| | Roll based | |
| | Roll based | |
| | Roll based | |
| Wairarapa College | Roll based | 12,926 |
| Rathkeale College | Roll based | |
| St Matthews Collegiate | Roll based | 3,772 |
| Teen Parent Unit | Roll based | |
| Youth Choices Trust | Roll based | |
| Makoura College | Special grant | 30,000 |
| Intercollegiate Swimming Sports | Pool hire | 1,295 |
| | Student prize pool | |
| Wairarapa Business Enterprise Challenge | Business challenge | |
| | Professional development | |
| Tertiary | | 199 413 |
| | | |
| • | 2 students | |
| | | |

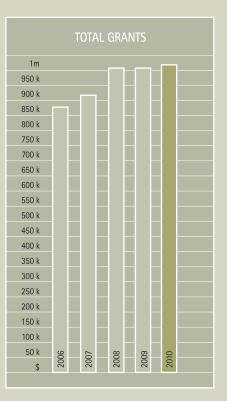
| Special Grants | |
|---|--|
| Alan MacDiarmid Scholarships2 students | |
| Tertiary Scholarships | |
| Nga Kanohi Marae o WairarapaTrades based training | |
| UCOL WairarapaBarista equipment | |
| UCOL WairarapaRoll away benches | |
| UCOL WairarapaDiscretionary assistance fund | |

| COMMUNITY GRANTS | | 293,157 |
|--|--|---------|
| Community Groups | | 150,157 |
| Access Radio Wairarapa | Programme development fund | 2,500 |
| Anglican Parish | Educational play area | 1,000 |
| Chamber of Music | Music education project in Masterton | |
| Enviroschools | Enviroschools programme in Masterton | |
| Henley Trust 2003 | Henley Men's Shed | |
| Jubilee Fire Museum Society | Perspex screens/DVD recorder | 1,000 |
| King Street Artworks | Workshop & guest tutor series | |
| Masterton Community Toy Library | Purchase toys for library | 1,500 |
| NZ Society of Genealogists | Old/rare books on CD | 500 |
| Pukaha Mount Bruce Board | Environmental programmes - early childhood | 5,000 |
| Royal NZ Plunket | Educational courses on parenting | |
| Order of St John | Manikin accessory | |
| Sport Wairarapa | Sport for young people in Wairarapa | 5,000 |
| Stopping Violence | Safe mates programme at Ohorere School | 4,000 |
| Sustainable Wairarapa | Screening environmental film festival | 800 |
| Toi Wai-ACH Trust | Wairarapa Matariki Solstice Fair | 1,000 |
| Vector Wellington Orchestra | Music education programme/concert | 5,000 |
| Wairarapa College History Trip | Support 100 students to Vietnam | 1,600 |
| Wairarapa Fern & Thistle Pipe Band Inc | Purchase 20 capes for outside recitals | 2,900 |
| Wairarapa Heritage Association | Portable roll-up display screen | |
| Wairarapa Stars Trust | Life skills/Transition programme | |
| Wairarapa Women's Centre Inc | Educational programmes/printer | 1,500 |
| Wairarapa Women's Refuge Inc | Family violence education | 4,000 |
| Wairarapa Workforce Development Trust | Careers Expo | 25,000 |
| Youth Choices Trust | Transportation costs | 10,000 |
| NZ International Arts Festival | Support Masterton programme | 10,000 |
| Friends of Millennium Reserve | Annual grant | 2,000 |
| Masterton District Council | Security Camera at 397 Queen Street | 1,401 |
| Wairarapa College BOT | Performing Arts Centre | 40,000 |
| Lansdowne School | Reunion advertising | |
| Destination Wairarapa | i-Site | 5,000 |
| J Beresford | History books | 400 |
| | | |
| | Purchase library books | |
| Masterton District Council | Supplement council grants for civic events | 25,000 |
| Masterton District Council | Masterton Recreation Centre | 30,000 |

| Aratoi Aratoi Aratoi | Rutherford Exhibition | 20,000 |
|------------------------------------|-----------------------|-----------|
| NON-CASH GRANTS | | |
| Masterton Young Citizens Club | | |
| Guides NZ | Concessional rent | |
| Sport Wairarapa | Concessional rent | |
| Rangitāne o Wairarapa | | |
| Harlequin Theatre | | |
| Wairarapa Cultural Trust less Cafe | Concessional rent | |
| Education Centre | Concessional rent | |
| Hiona Club | Concessional rent | |
| Community Centre | Concessional rent | |
| MIS Open Learning Centre | Concessional rent | |
| MDC Stadium/Robertson Park | Concessional rent | |
| TOTAL GRANTS | | 1,160,537 |









PROPERTY

The completion of the internal upgrade of the Star Block, a Trust property and retail area, was a highlight for the year. Now fully occupied, Star Block has become a thriving area for food, fashion, design and music in central Masterton.



Working with Lennox Design Studio owner Stella Blakemore, the Trust refurbished the former Star Block Arts and Crafts shop inside and out. Lennox Design Studio brings a large touch of class to the block offering interior design services, home furnishings and décor, giftware, and locally crafted furniture.

I ALL

Sarah Miller, Youth Coordinator for The Spot in a newly-renovated space for Masterton youth programmes, events and activities. As part of its support for the community, the Trust renovated its property at 365 Queen Street Masterton to provide a dedicated centre for Masterton youth. The Spot, to be officially opened in October 2010, will be managed by a Youth Management Group with support from REAP.

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GOVERNANCE

The Wairarapa Town Lands Management Act 1870 vested in Trustees certain land in the townships of Masterton and Greytown. The responsibility for the Masterton land has been devolved to The Masterton Trust Lands Trust. The Trust currently operates under the Masterton Trust Lands Trust Act 2003.

The Board of Trustees consists of eight members elected by voters living within the Masterton Small Farms Settlement boundaries. Four Trustees retire at each triennial local government election. The Chairman is elected by the members.

Role of the Board of Trustees

The Board of Trustees is committed to maintaining the highest standards of business behaviour and accountability. Accordingly the Trustees have adopted a number of policies and procedures designed to promote responsible conduct of the Trust affairs.

The Trustees' specific responsibilities include:

- > Acting in a prudent manner in accordance with the Trust Act
- > Providing stewardship of the Trust assets
- > Establishing policies and strategic direction
- > Monitoring management and financial performance
- > Establishing delegated authority limits for capital expenditure and treasury.

The Board meets formally 11 times a year. In addition, it meets whenever necessary to deal with specific matters needing attention between scheduled meetings.

The Board has two committees which meet monthly – Property/ Finance and Grants/Policy. The Audit committee meets as required. The Board has adopted a code of conduct which assists Trustees in the performance of their duties.

The New Zealand Remuneration Authority determines Trustee remuneration.

Other Trusteeships

In accordance with section 12 of the Masterton Trust Lands Act 2003, trustees hold trust scholarship funds on behalf of the Wairarapa Tertiary Education Trust and the Golden C'Art Trust. These are administered in accordance with an Investment Policy with scholarships paid annually.

PHOTO ABOVE

Board of Trustees - standing from left: Garry Daniell, Joy Tutty, Chris Peterson, Heaton Haglund, John Bunny. Seated from left: Christine Brewster, Alan Sadler, (Chairman), Karl Taucher, (Deputy Chairman).



Gary Percy Secretary/Manager

MASTERTON TRUST LANDS TRUST 2010 FINANCIAL REPORT

Statement of Financial Performance

For the year ended 31 March 2010

| No | tes | | 2010 | 2009 |
|---|--------|---------------------------------|---------------------------------------|--|
| Revenue Rental Income Other Income Total Operating Revenue | | \$ 3,585,884 1,384 | \$ 3,587,268 | \$ 3,499,231 30 3,499,261 |
| Operating Expenditure Property Expenses Administration Expenses Depreciation Total Operating Expenditure before Interest | 2 | 440,019 282,431 7,927 | 730,377 | 485,227 281,051 1,747 778,025 |
| OPERATING SURPLUS BEFORE INTEREST Interest Received Interest Payable | | 129 1,238,294 | 2,856,891 | 2,721,236 437 1,219,147 |
| OPERATING SURPLUS | | 1,200,201 | <u>1,238,165</u> 1,618,726 | 1,218,710 |
| Decrease in Asset Revaluation Investment Properties Less Grants NET DEFICIT TO EQUITY | 3 4 | | (1,059,843) (868,520) (309,637) | (1,463,557) (758,993) (720,024) |

Statement of Movements in Equity

For the year ended 31 March 2010

| | 2010 | 2009 |
|--|-----------------------------------|-------------------------|
| Equity | \$ | \$ |
| Equity at the Start of the Period | 38,762,682 | 39,476,906 |
| Net Deficit for the Period(Decrease)/Increase in Revaluation Reserve2Total Recognised Revenues & Expenses for period | (309,637) (9,200) (318,837) | (720,024) |
| Equity at the end of the Period | 38,443,845 | 38,762,682 |
| Equity comprises: | | |
| Revaluation Reserve Trust Building | 77,673 | 86,873 |
| Retained earnings Opening Balance Net Deficit | 38,675,809 (309,637) | 39,395,833 (720,024) |
| Closing balance | 38,366,172 | 38,675,809 |
| Equity at the end of the Period | <u>38,443,845</u> | <u>38,762,682</u> |

The accompanying notes and accounting policies form part of these financial statements.

Statement of Financial Position as at 31 March 2010

| | Notes | | 2010 | 2009 |
|--|--------|--|---------------------------------|--|
| | | \$ | \$ | \$ |
| Current Assets Accounts Receivable Prepayments GST | | 12,881 106,590 | 119,471 | 9,528 54,729 9,118 73,375 |
| Non Current Assets Investment Land & Buildings Fixed Assets | 3 2 | 53,334,000 | | 53,757,317 757,375 |
| TOTAL ASSETS | | | 54,074,248 54,193,719 | 54,514,692 54,588,067 |
| Current Liabilities Bank Accounts Accounts Payable Interest Accrued Rent in Advance GST Entitlements Current Portion of Term Liabilities | 5 | 209,964 128,561 53,102 1,610 31,065 14,324 4,943,091 | 5,381,717 | 84,676 519,690 56,742 3,398 - 16,541 <u>3,437,000</u> 4,118,047 |
| Non Current Liabilities Wairarapa Building Society ANZ Less Current Portion of Term Liabilities TOTAL LIABILITIES | 6 6 | 368,157 14,943,091 15,311,248 4,943,091 | <u>10,368,157</u> 15,749,874 | 520,427 14,623,911 15,144,338 3,437,000 11,707,338 15,825,385 |
| NET ASSETS | | | 38,443,845 | 38,762,682 |
| ΕΩUITY | | | 38,443,845 | 38,762,682 |

Chairman

Deputy Chairman

Jace

The accompanying notes and accounting policies form part of these financial statements.

MASTERTON TRUST LANDS TRUST 2010 FINANCIAL REPORT

Statement of Cash Flows

for the year ended 31 March 2010

| | Note | | 2010 | 2009 |
|--|-----------------|-----------------------------|--------------------------------|---|
| | | \$ | \$ | \$ |
| CASH FLOW FROM OPERATING ACTI | VITIES | | | |
| Cash inflows from: Rental income Interest received GST (net) | | 3,582,128 129 40,183 | 3,622,440 | 3514,306 437 <u>(33,157)</u> 3,481,586 |
| Cash outflows for: Payments to suppliers and employees Interest paid | | 800,792 <u>1,241,934</u> | 2,042,726 | 699,932 1,241,832 1,941,764 |
| Net Cash Inflow/(Outflow) from Operatin | ig Activities 1 | | 1,579,714 | 1,539,822 |
| CASH FLOWS FROM INVESTING ACT Cash was provided from: | IVITIES | | | |
| Sale of Investment Buildings | | - | | |
| Cash was disbursed on: Prepayments | | 51,861 | | 11,226 |
| Work in Progress | | - | | 391,318 |
| Payments for Investment Buildings Payments for Fixed Assets | | 900,861 | | 649,372 |
| | | | 952,722 | 1,051,916 |
| Net Cash Inflow/(Outflow) from Investi | ng Activities | | (952,722) | (1,051,916) |
| CASH FLOWS FROM FINANCING AC | TIVITIES | | | |
| Cash was provided from: | | | | |
| Borrowed this year | | 521,982 | | 800,000 |
| | | | 521,982 | 800,000 |
| Cash was disbursed on: Distributions | | 919,190 | | 703,955 |
| Loan Repayments this year | | 355,072 | | 274,267 |
| | | | 1,274,262 | 978,222 |
| Net Cash Inflow/(Outflow) from Financ | ing Activities | | (752,280) | (178,222) |
| Movement in Cash | | | (125,288) | 309,684 |
| Opening Cash Balance | | | (84,676) | (394,360) |
| Closing Cash Balance | | | (209,964) | (84,676) |
| made up as follows ANZ Bank | | | _(209,964) (209,964) | _(84,676) (84,676) |

Statement of Accounting Policies for the year ended 31 March 2010

1 STATUTORY BASIS

The Masterton Trust Lands Trust is established and operated pursuant to the Masterton Trust Lands Act 2003. Schedule 2, Clause 12 (1) of the Masterton Trust Lands Act 2003 requires the Trust to prepare annual financial statements in accordance with generally accepted accounting practice.

2 REPORTING ENTITY

The reporting entity is that entity known as Masterton Trust Lands Trust, and is governed by the Board of Trustees and includes all activities carried out under the control of the Board.

3 MEASUREMENT BASE

4

Unless otherwise specified, the measurement base adopted is that of historic cost.

ACCOUNTING POLICIES

The following accounting policies have been employed in the preparation of the financial statements.

Cash and Deposits

Cash is regarded as those sums held on current account or in notes and coins for use in the day-to-day management of the Trust.

Accounts Receivable

Accounts receivable are stated at estimated realisable value.

Goods and Services Tax

The Financial Statements have been prepared on a GST exclusive basis except for receivables and payables.

Fixed Assets

The Trust has two classes of fixed assets:

Trust office building and land Office furniture and equipment

Office equipment and office furniture are recorded at cost less accumulated depreciation.

The Trust office building was valued, as at 31 March 2010 by Morgans Property Advisors, Registered Valuers, at fair value. The building is valued annually in accordance with FRS-3.

The results of revaluing the Trust Office are credited or debited to an asset revaluation reserve. Where this results in a debit balance in the asset revaluation reserve, this balance is expensed in the statement of financial performance. Any subsequent gains on valuation will be credited to the statement of financial performance until any previous revaluation losses are reversed.

Depreciation

Depreciation is provided on a straight line basis on all tangible fixed assets, other than the freehold land, at rates calculated to allocate the assets' cost over their estimated useful lives.

| Depreciation periods are: | Trust Office | 100 years | (1%) |
|---------------------------|--------------------------------|--------------|-------------|
| | Office furniture and equipment | 3 – 10 years | (10% - 33%) |
| | Office computer software | 2 years | (50%) |

Investment Properties

Investment properties have been valued in 2009 at net current value in accordance with SSAP-17. Revaluation gains or losses have been included in the Statement of Financial Performance. The Statement of Financial Performance does not include a charge for depreciation on investment properties.

Properties are valued annually. These were valued at 31 March 2010 by Morgans Property Advisors, Registered Valuers, at net current value. Net current value is the open market value less the cost of disposal that could reasonably be anticipated.

General

Accounts Payable are recognised when the goods and services to which they relate are received. Liabilities are carried at the amount of cash which is required to settle those liabilities.

Differential Reporting

The Trust, by virtue of its size for both total revenue and number of employees, qualifies under Framework of Differential Reporting. Accordingly it has taken partial advantage of the differential reporting exemptions allowed under the Framework and has taken differential reporting exemptions as allowed for FRS9: Information To Be Disclosed In Financial Statements, FRS-31: Disclosure of Information About Financial Instruments and SSAP-22: Related Party Disclosures. New Zealand International Financial Reporting Standards (NZ IFRS) The Board has taken the option available under the ARSB's Release 9 to delay the adoption of NZ IFRS. These accounts have been prepared in accordance with GAAP in operation before NZ IFRS was adopted.

Taxation Policy

Masterton Trust Lands Trust is exempt from the payment of income tax as it is treated by IRD as a charitable organisation. Accordingly, no charge for income tax has been provided for.

5 CHANGES IN ACCOUNTING POLICIES

There has been no change in the above accounting policies, which have been applied on the basis consistent with those used last year.

Note Disclosures 2010

| 1 | | | | | | | | |
|---|---|------------------|-------------------|------------------|-------------------|--|--|--|
| | | | 2010 | | 2009 | | | |
| | Reported Net Surplus/(Deficit) to Equity | | (309,637) | | (720,024) | | | |
| | Add non-cash items: | | | | | | | |
| | Depreciation | | 7,927 | | 11,747 | | | |
| | Other Non-cash Items | | | | | | | |
| | Increase/Decrease in Asset Revaluation Inves | tment Properties | 1,059,843 | | 1463,557 | | | |
| | | | | | | | | |
| | Increase/Decrease movements in other working capital items: Increase/Decrease in Payables (76,125) | | | | 61,808 | | | |
| | Increase/Decrease in Receivables (76,125) | | | | 14,080 | | | |
| | | | (7,644) | | (17,182) | | | |
| | Increase/ Decrease in GST 40,183 | | | (33,157) | | | | |
| | Items classified as investing activites: | | | | (| | | |
| | Gain on Disposal of Properties | | _ | | _ | | | |
| | | | | | | | | |
| | Items classified as financing activities: Grants Distributed | | | | 750.000 | | | |
| | | | 868,520 | 758,993 | | | | |
| | Net Cash Inflow/(Outflow) from Operating Activities 1,579,714 | | | <u>1,539,822</u> | | | | |
| 2 | Fixed Assets and Depreciation | | | | | | | |
| | | Cost/ Valuation | Accumulated | Revaluation | Book Value | | | |
| | | | Depreciation | | 31/03/10 | | | |
| | 2010 | | | | | | | |
| | Furniture and Office Equipment - at cost | 111,542 | 106,293 | | 5,249 | | | |
| | Trust Office at valuation | | | | | | | |
| | Land | 170,000 | _ | _ | 170,000 | | | |
| | Improvements | 580,000 | 5,800 | (9,200) | 565,000 | | | |
| | | 861,542 | 112,093 | (9,200) | 740,249 | | | |
| | | 001,042 | 112,000 | (3,200) | 740,243 | | | |
| | | | | | | | | |
| | | Cost/ Valuation | Accumulated | Revaluation | Book Value | | | |
| | | | Depreciation | | 31/03/09 | | | |
| | 2009 | | | | | | | |
| | Furniture and Office Equipment - at cost | 111,542 | 104,166 | | 7,376 | | | |
| | Trust Office at valuation | | | | | | | |
| | Land | 170,000 | - | - | 170,000 | | | |
| | Improvements | 580,000 | 5,800 | 5,800 | 580,000 | | | |
| | | 861,542 | 109,966 | 5,800 | 757,376 | | | |
| | | 001/012 | 1001000 | 01000 | 1011010 | | | |
| | Derregistion | | 2010 | | 2000 | | | |
| | Depreciation | | 2010 | | 2009 | | | |
| | Trust Office | | 5,800 | | 5,800 | | | |
| | Furniture & Office Equipment | | 2,127 | | 5,947 | | | |
| | | | 7,927 | | 11,747 | | | |
| | | | | | | | | |
| 3 | Investment Land and Buildings | | 2010 | | 2009 | | | |
| | Opening value of investment Land and Buildin | ac | 53,757,317 | | 53,964,500 | | | |
| | Plus additions to Portfolio | ys | 636,526 | | 865,056 | | | |
| | Plus Work in Progress | | - | | 391,318 | | | |
| | Less decrease in Revaluation | | (1,059,843) | | (1,463,557) | | | |
| | | | | | | | | |
| | Closing Balance | | <u>53,334,000</u> | | <u>53,757,317</u> | | | |
| 4 | Cash Grants | | 2010 | | 2009 | | | |
| | Community Grants | | 340,407 | | 337,851 | | | |
| | Education Grants | | 528,113 | | 421,142 | | | |
| | Total Cash Grants | | | | | | | |
| | | | 868,520 | | 758,993 | | | |
| | | | | | | | | |
| | | | | | | | | |

Note Disclosures continued

| 5 | Bank Accounts ANZ Current Account | 2010 (209,964) (209,964) | 2009 (84,676) (84,676) | | | |
|----|---|---|--|--|--|--|
| 6 | Bank Loans | 2010 | 2009 | | | |
| | The loans are repayable as follows: Within 1 year 1 - 2 years 2 - 5 years | 4,943,091 5,000,000 5,368,157 15,311,248 | 3,437,000 1,400,000 <u>10,307,338</u> <u>15,144,338</u> | | | |
| | All term borrowings are bank loans and interest rates for these borrowings are based on the bank bill rate plus a margin. The Trust utilises loan and credit facilities that are reviewed annually and for this reason all borrowings under these facilities are reported as term borrowings. All bank borrowings are secured by way of first mortgage over all properties held by the Trust. The facility is subject to various covenants such as limitations on long-term indebtedness, leverage and other ratios. The Trust complied with all covenants for the 2010 financial year. The weighted cost of funding on term borrowings is 8.04% (2009: 8.19%). | | | | | |
| 7 | Policies in accordance with MTLT Act 2003, Cl 17 | 2010 | 2009 | | | |
| | Policy requires the Trustees to maintain a ratio of Debt to Debt plus Equity of no more than 40%. | 28.5% | 28.1% | | | |
| | The Trustees will maintain an interest cover of no less than two The interest cover calculation is to exclude grants and upward property revaluation. | o. 2.31 | 2.23 | | | |
| 8 | Commitments The Trust has capital commitment to purchase lessees interest of \$392,500 at 31 March (2009: \$202,785) | | | | | |
| 9 | Contingent Liabilities The Trust has no contingent liabilities as at 31 March 2010 (20 | 009: Nil) | | | | |
| 10 | Expenditure includes the following Audit fees Trustees fees | 2010 19,696 57,491 | 2009 14,000 55,781 | | | |

11 Related Parties

Trustees fees Bad Debts

During the year the Trust provided funds via the Masterton District Council for community purposes. Two Trustees, G Daniell and C Peterson are members of the Masterton District Council. The Trust received rent from "Magie B's" in which Mrs Brewster is a shareholder. A community grant was given to REAP which was represented by Trustee A Sadler. Under the Trust's Code of Conduct and having declared an interest, these Trustees did not participate in the decision.

| 12 Total Revenues | 2010 | 2009 |
|--|---------------------------------|--------------------------|
| Operating Decrease in Asset Revaluation Investment Properties | 3,587,397 <u>(1,059,843)</u> | 3,499,698 (1,463,557) |
| | 2,527,554 | 2,036,141 |

1,303

5,125

AUDIT REPORT

AUDIT NEW ZEALAND

Mana Arotake Aotearoa

To the readers of Masterton Trust Lands Trust's financial statements for the year ended 31 March 2010

The Auditor-General is the auditor of the Masterton Trust Lands Trust (the Trust). The AuditorGeneral has appointed me, John O'Connell, using the staff and resources of Audit New Zealand, to carry out the audit of the financial statements of the Trust on his behalf for the year ended 31 March 2010.

Unqualified Opinion

In our opinion, the financial statements of the Trust on pages 14 to 19:

- > comply with generally accepted accounting practice in New Zealand, and
- > fairly reflect: > the l > the r
 - the Trust's financial position as at 31 March 2010; and
 - the results of its operations and cash flows for the year ended on that date.

The audit was completed on 4 June 2010, and is the date at which our opinion is expressed.

The basis of our opinion is explained below. In addition, we outline the responsibilities of the Trustees and the Auditor, and explain our independence.

Basis of Opinion

We carried out the audit in accordance with the AuditorGeneral's Auditing Standards, which incorporate the New Zealand Auditing Standards.

We planned and performed the audit to obtain all the information and explanations we considered necessary in order to obtain reasonable assurance that the financial statements did not have material misstatements, whether caused by fraud or error.

Material misstatements are differences or omissions of amounts and disclosures that would affect a reader's overall understanding of the financial statements. If we had found material misstatements that were not corrected, we would have referred to them in our opinion.

The audit involved performing procedures to test the information presented in the financial statements. We assessed the results of those procedures in forming our opinion.

Audit procedures generally include:

- > determining whether significant financial and management controls are working and can be relied on to produce complete and accurate data;
- > verifying samples of transactions and account balances;
- > performing analyses to identify anomalies in the reported data;
- > reviewing significant estimates and judgements made by the Trustees;
- > confirming year-end balances;
- > determining whether accounting policies are appropriate and consistently applied; and
- > determining whether all financial statement disclosures are adequate.

We did not examine every transaction, nor do we guarantee complete accuracy of the financial statements.

We evaluated the overall adequacy of the presentation of information in the financial statements. We obtained all the information and explanations we required to support our opinion above.

Responsibilities of the Trustees and the Auditor

The Trustees are responsible for preparing the financial statements in accordance with generally accepted accounting practice in New Zealand. The financial statements must fairly reflect the financial position of the Trust as at 31 March 2010 and the results of its operations and cash flows for the year ended on that date. The Trustees' responsibilities arise from schedule 2, clause 12(1) of the Masterton Trust Lands Act 2003.

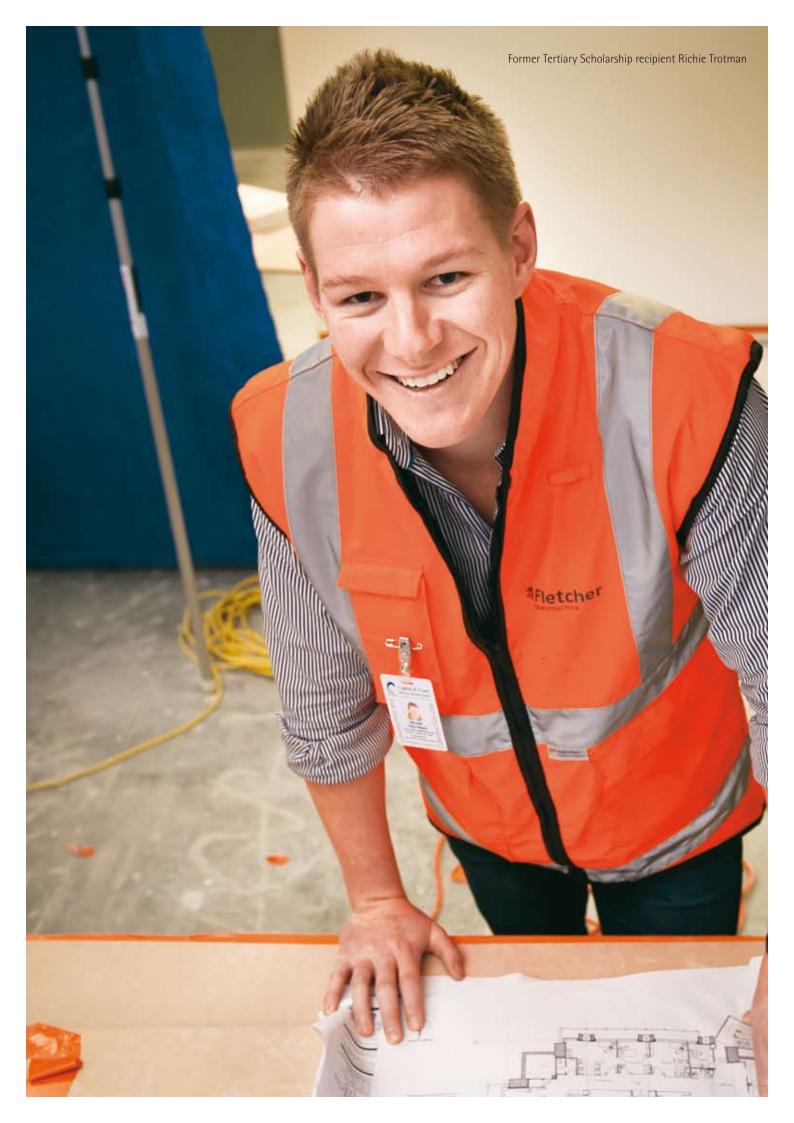
We are responsible for expressing an independent opinion on the financial statements and reporting that opinion to you. This responsibility arises from section 15 of the Public Audit Act 2001 and section 32 of the Masterton Trust Lands Act 2003

Independence

When carrying out the audit we followed the independence requirements of the AuditorGeneral, which incorporate the independence requirements of the Institute of Chartered Accountants of New Zealand.

Other than the audit, we have no relationship with or interests in the Trust.

John O'Connell Audit New Zealand On behalf of the AuditorGeneral Wellington, New Zealand







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